

**HISTORICAL CONFERENCE PROFITS**

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| YEAR | LOCATION | PROFIT |
| 2014 | Disneyland | $ 35,815 |
| 2013 | Visalia | $136,737 |
| 2012 | Rancho Mirage | $140,000 |
| 2011 | Santa Barbara | $131,000 |
| 2010 | La Costa | $ 78,782 |
| 2009 | Squaw Creek | $ 52,690 |
| 2008 | Hollywood | $143,036 |
| 2007 | San Jose | $216,216 |
| 2006 | Orange | $142,258 |
| 2005 | Yosemite | $115,451 |
| TOTAL |  | **$1,191,985** |

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| AVERAGE PROFIT/ALLOCATIONS |  |
| 10-Year Average – Total Net Profit | $119,198 |
| 10-Year Average – State Share (40%) | $ 47,679 |
| 10-Year Average – Host Share (40%) | $ 47,679 |
| 10-Year Average – Section Share (20%)  ($23,840 Divided by 7) | $ 3,406 |