

Budget vs. Actuals: Chapter 2019 (New) - FY19 P&L Classe

January - October, 2019

	Chapter 2019		
	Actual	Budget	over Budget
Income			
4100 Dues & Conference			0.00
4115 Dues - National Subvention	369,093.59	380,000.00	-10,906.41
4120 Dues - Chapter Only	14,310.00	22,000.00	-7,690.00
4125 Conference Profit		120,000.00	-120,000.00
4126 Conference Profit - Prior Year	272,109.41	120,000.00	152,109.41
4127 Pre-Conference Session Profit	3,060.00	10,000.00	-6,940.00
4128 Extra Conference Profit 2016 for Allocation		28,100.00	-28,100.00
Total 4100 Dues & Conference	\$ 658,573.00	\$ 680,100.00	-\$ 21,527.00
4200 Administrative Income			0.00
4205 Extra Award Reimb		500.00	-500.00
Total 4200 Administrative Income	\$ 0.00	\$ 500.00	-\$ 500.00
4400 Professional Development Income			0.00
4405 AICP Publications	120.00	240.00	-120.00
4410 Webcast/Workshop Income	5,105.00	6,000.00	-895.00
Total 4400 Professional Development Income	\$ 5,225.00	\$ 6,240.00	-\$ 1,015.00
4500 Public Information Income			0.00
4510 News - Ads	1,500.00	5,000.00	-3,500.00
4520 Web Ad	51,895.00	58,000.00	-6,105.00
Total 4500 Public Information Income	\$ 53,395.00	\$ 63,000.00	-\$ 9,605.00
4950 Unrealized Gain(Loss)	38,238.61		38,238.61
9200 Federal Tax Return		2,200.00	-2,200.00
Total Income	\$ 755,431.61	\$ 752,040.00	\$ 3,391.61
Gross Profit	\$ 755,431.61	\$ 752,040.00	\$ 3,391.61
Expenses			
5100 Operations Expense			0.00
5105 Management	49,500.00	66,000.00	-16,500.00
5110 Operations/Miscellaneous		650.00	-650.00
5115 Board Meetings	12,605.46	20,000.00	-7,394.54
5120 Insurance Expense	-987.57	1,000.00	-1,987.57
5125 Board Retreat	14,712.95	18,000.00	-3,287.05
5130 Speaker Fees	3,000.00	3,000.00	0.00
5140 Telephone/Fax	900.00	1,300.00	-400.00
5145 Office Supplies	1,078.68	1,600.00	-521.32
5150 Postage	456.22	700.00	-243.78
5155 Dues & Subscriptions	56.00	20.00	36.00
5170 Storage	1,575.00	2,100.00	-525.00
5175 Merchant Credit Card Fee	3,163.49	4,000.00	-836.51
5180 ATEGO Resources	22,500.00	27,000.00	-4,500.00
5185 New Horizon Enterprise	28,895.77	36,500.00	-7,604.23
5190 Bank Charges	18.00	115.00	-97.00
Total 5100 Operations Expense	\$ 137,474.00	\$ 181,985.00	-\$ 44,511.00

5200 President Expense				0.00
5210 Meeting & Conference/State	5,649.07	5,850.00		-200.93
5215 Travel/National		10,000.00		-10,000.00
5220 President-Elect/Past President	250.15	1,000.00		-749.85
5230 Student Representative		250.00		-250.00
Total 5200 President Expense	\$ 5,899.22	\$ 17,100.00	-\$	11,200.78
5300 Policy & Legislation				0.00
5305 Lobbying Expenses	72,000.00	96,000.00		-24,000.00
5310 FPPC Quarterly Filing Fees	460.77	1,000.00		-539.23
5315 VP Policy & Legislation/Review	660.48	1,000.00		-339.52
5320 National Legislative Rep.	1,341.20	1,000.00		341.20
Total 5300 Policy & Legislation	\$ 74,462.45	\$ 99,000.00	-\$	24,537.55
5400 Professional Development				0.00
5402 APA Anniversary Activities		1,500.00		-1,500.00
5405 VP Professional Development	59.95	2,250.00		-2,190.05
5415 Webinars/Workshops	3,178.30	5,000.00		-1,821.70
5420 AICP Publications	100.00	200.00		-100.00
5422 Membership Programs Manager(Removed)		0.00		0.00
Total 5400 Professional Development	\$ 3,338.25	\$ 8,950.00	-\$	5,611.75
5500 Public Information Expense				0.00
5505 V.P. for Public Information Exp		250.00		-250.00
5510 Directory Maintenance - NHE	7,916.55	10,000.00		-2,083.45
5515 News Distributions - ATEGO	4,166.70	5,000.00		-833.30
5520 News & Design - Gran Designs	26,276.30	29,200.00		-2,923.70
5521 News Production - Proofreader	350.00	2,100.00		-1,750.00
5525 News Management - NHE	3,749.96	5,000.00		-1,250.04
5530 Awards Program - Website Update	3,958.28	5,000.00		-1,041.72
5535 Webmaster - ATEGO	7,291.70	8,750.00		-1,458.30
5540 Website Hosting/Support	6,670.00	7,400.00		-730.00
5545 Website Redesign		5,000.00		-5,000.00
5555 Other Public Information	384.00	300.00		84.00
Total 5500 Public Information Expense	\$ 60,763.49	\$ 78,000.00	-\$	17,236.51
5600 Administrative				0.00
5605 VP Administration Expense		250.00		-250.00
5610 Awards	6,381.11	8,000.00		-1,618.89
5615 Extra Award Expense	28.54	1,500.00		-1,471.46
5620 Bookkeeping/Accounting/Tax Services	25,434.80	37,000.00		-11,565.20
5625 Reserves/Savings Contributions	300.00			300.00
5630 UBIT Tax-Unrelated Business Inc	1,510.00	1,000.00		510.00
5645 Annual Report		1,500.00		-1,500.00
5650 QBO Fee + Section Access	275.00	300.00		-25.00
5668 Travel - National Conference - Staff		1,000.00		-1,000.00
5669 Future Expenditures		30,054.00		-30,054.00
Total 5600 Administrative	\$ 33,929.45	\$ 80,604.00	-\$	46,674.55
5700 Section Subventions				0.00
5705 Section Dues Rebates	47,279.85	64,600.00		-17,320.15
5706 CM Fees	3,221.00	3,250.00		-29.00
5715 Section State Conference Rebate		72,000.00		-72,000.00

5720 Section State Conf. Rebate-PY	148,054.70	148,054.71	-0.01
5725 Section Chapter-Only Rebate		3,800.00	-3,800.00
5730 Section Grants & Projects/Extra 2016 Conf Profits		18,092.00	-18,092.00
Total 5700 Section Subventions	\$ 198,555.55	\$ 309,796.71	-\$ 111,241.16
5900 Other Expenses			0.00
5905 Chapter Historian	17.84	750.00	-732.16
5915 CSUN Archives	1,000.00	1,000.00	0.00
5920 Miscellaneous Expense	0.00		0.00
5925 PEN Expense		750.00	-750.00
Total 5900 Other Expenses	\$ 1,017.84	\$ 2,500.00	-\$ 1,482.16
6100 Commission & Board Rep		150.00	-150.00
6200 Conferences			0.00
6480 Social Media			0.00
6481 Website	3,300.00	3,300.00	0.00
Total 6480 Social Media	\$ 3,300.00	\$ 3,300.00	\$ 0.00
Total 6200 Conferences	\$ 3,300.00	\$ 3,300.00	\$ 0.00
6205 VP Conference Expense		250.00	-250.00
6300 Marketing & Membership			0.00
6305 VP Marketing & Membership		250.00	-250.00
6310 VP Diversity & Equity	9,000.00	5,150.00	3,850.00
6315 Young Planners Group		150.00	-150.00
6320 Great Places	255.98	250.00	5.98
6325 University Liaison		150.00	-150.00
6335 Membership Programs Manager			0.00
Total 6300 Marketing & Membership	\$ 9,255.98	\$ 5,950.00	\$ 3,305.98
6439 Pre-Conference Session Expenses	2,070.64	3,500.00	-1,429.36
Total Expenses	\$ 530,066.87	\$ 791,085.71	-\$ 261,018.84
Net Operating Income	\$ 225,364.74	-\$ 39,045.71	\$ 264,410.45
Net Income	\$ 225,364.74	-\$ 39,045.71	\$ 264,410.45

Tuesday, Nov 19, 2019 03:38:00 PM GMT-8 - Cash Basis

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2020 DRAFT BUDGET

Items in Blue Changes from Board Call 12 20 20

			*Changes from 2019 Budget in Red
			*Yellow items not yet determined
			2020 Draft Budget
% of Budget			2020 Draft Budget
97.13%		380,000.00	\$369,093 Total for 2019 Chapter will receive
65.05%		22,000.00	Consider increasing dues based on actual cost p
0.00%		120,000.00	Total profit \$228,485
226.76%		54,242.00	Chapter share of extra profit 2019
30.60%		3,000.00	Based on actual
0.00%		28,100.00	Consider using this toward website redesign
96.83%	\$	607,342.00	
0.00%		500.00	
0.00%	\$	500.00	
50.00%		150.00	Based on actual
85.08%		6,000.00	Check with Greg
83.73%	\$	6,150.00	
30.00%		2,000.00	Based on actual
89.47%		58,000.00	
84.75%	\$	60,000.00	
			Based on market and can't be predicted
0.00%		\$0	UBIT tax estimate We will NOT get a refun
100.45%	\$	673,992.00	
100.45%	\$	673,992.00	
75.00%		66,000.00	
0.00%		650.00	
63.03%		20,000.00	
-98.76%		1,000.00	2018 Paid in 2019 and Paid Back by Sections
81.74%		18,000.00	
100.00%		0	One time expense in 2019 for bias training for
69.23%		1,300.00	
67.42%		1,600.00	
65.17%		700.00	
280.00%		60.00	Based on actual
75.00%		2,100.00	
79.09%		4,000.00	
83.33%		27,000.00	
79.17%		36,500.00	
15.65%		115.00	
75.54%	\$	179,025.00	

96.57%		6,000.00	To avoid overage
0.00%		10,000.00	
25.02%		1,000.00	
0.00%		250.00	
34.50%	\$	17,250.00	
75.00%		96,000.00	
46.08%		1,000.00	
66.05%		1,000.00	
134.12%		3,000.00	To allow travel National conf & Leg Day
75.21%	\$	101,000.00	
0.00%		1,500.00	
2.66%		2,250.00	
63.57%		6,000.00	
50.00%		200.00	
		0	Delete and move to a 6300 LI \$50,000 for new !
37.30%	\$	9,950.00	
0.00%		250.00	
79.17%		10,000.00	
83.33%		5,000.00	
89.99%		29,200.00	
16.67%		2,100.00	
75.00%		5,000.00	
79.17%		5,000.00	
83.33%		8,750.00	
90.14%		7,400.00	
0.00%		10,000.00	For website consultant - new website compar
128.00%		400.00	Based on actual
77.90%	\$	83,100.00	
0.00%		250.00	
79.76%		10,000.00	Includes new Online Applicaton Portal for State
1.90%		1,500.00	
68.74%		37,000.00	
151.00%		2,000.00	Delete - will transfer between accounts in futur Based on actual
0.00%		1,500.00	
91.67%		420.00	Based on new fees
0.00%		1,000.00	
0.00%		30,054.00	Placeholder for unallocated excess conf profits
42.09%	\$	83,724.00	
73.19%		64,600.00	
99.11%		3,250.00	
0.00%		72,000.00	Based on actual conference profits 2019

100.00%			Depends on LI 4126 revenue to be allocated at
0.00%		3,800.00	Tied to LI 4120
0.00%		18,092.00	Now \$20,000 moved to new LI 6335
64.09%	\$	161,742.00	
2.38%		750.00	
100.00%		1,000.00	
		0	
0.00%		750.00	
40.71%	\$	2,500.00	
0.00%		150.00	
100.00%		0.00	This specific Conf Reg Portal paid in 2019
100.00%	\$	150.00	
100.00%	\$	150.00	
0.00%		250.00	
0.00%		250.00	
174.76%		5,000.00	Without special funding from 2019 for training
0.00%		150.00	
102.39%		260.00	Based on actual
0.00%		150.00	
		70,000.00	Deleted LI 5422 Mem Programs Mgr to this new
155.56%	\$	75,810.00	Based on budget without survey
59.16%		2,500.00	Based on actual
67.00%	\$	717,001.00	
-577.18%	-\$	43,009.00	
-577.18%	-\$	43,009.00	

per member



d this year. LI5630 should have an expense but no income.

Board

staff person and \$20,000 for Section Assistance & Programs -Total \$70,000

ly deleted to be added when know the actual cost in 2020

Awards

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from 2018 conf

Use toward website?

: the January retre at from extra conference profits 2019

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v LI - \$50,000 for new contractor and \$20,000 for Section Assistance & Programs